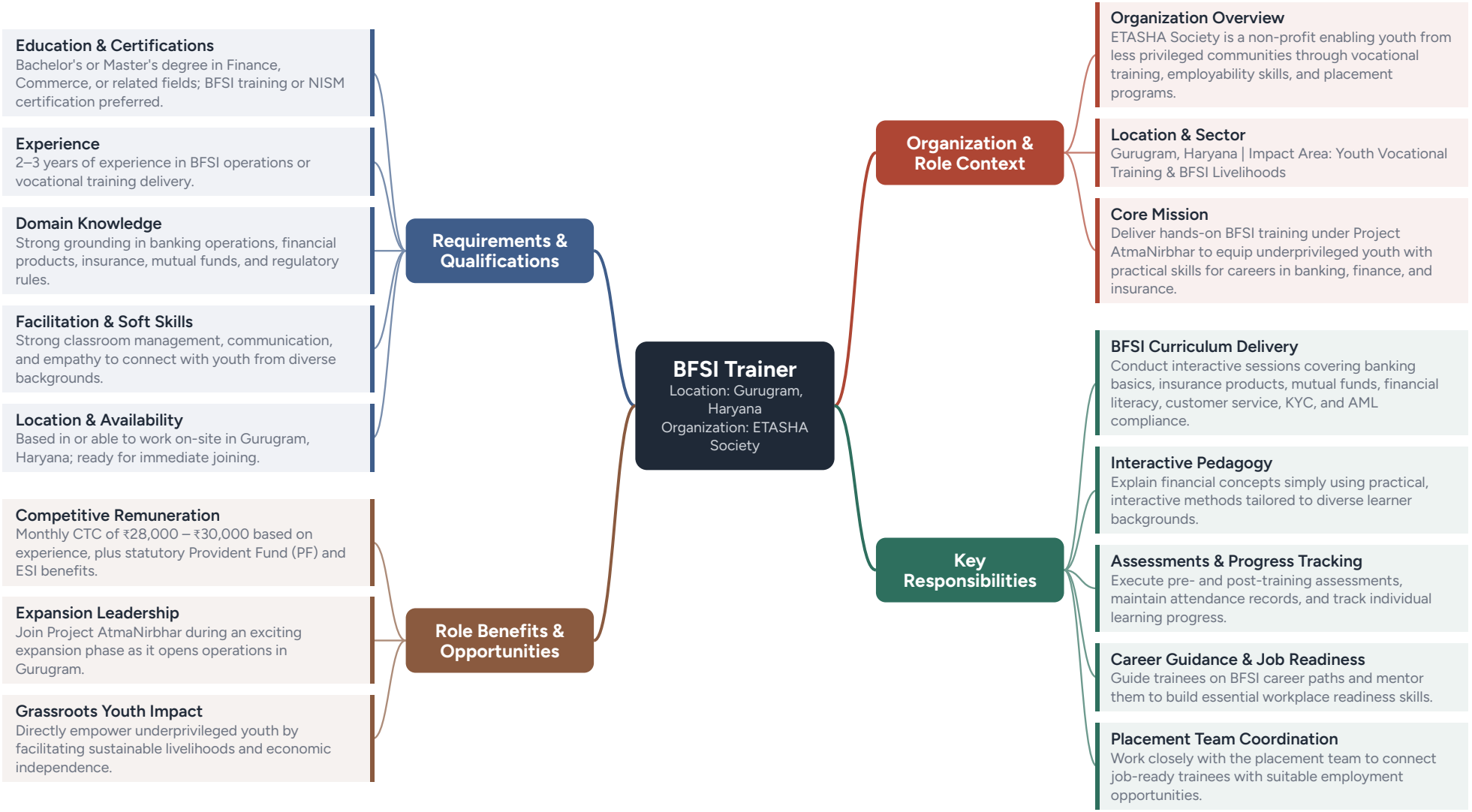
ETASHA Society

BFSI Trainer in Gurugram | ETASHA Society | ₹3.4-3.6 LPA

Gurugram, Haryana · full-time · mid level · ₹28,000 - ₹30,000 /month · Closes 20 Nov 2026

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Skills this role needs

BFSI training	Banking and insurance products	KYC and AML guidelines	Financial literacy	Classroom facilitation

Job description

ETASHA Society

ETASHA Society is a not-for-profit organisation that helps young people from less privileged communities build skills and find good jobs. It runs vocational training and placement programmes that teach employability skills and open up livelihood opportunities. Its work gives young people the practical knowledge and confidence they need to start earning a steady income. This role sits within ETASHA Society's Project AtmaNirbhar, which trains young people for work and is now expanding to Gurugram.

Role

As a BFSI (Banking, Financial Services, and Insurance) Trainer, you will teach young people about banking, financial services and insurance and help them get ready for jobs in these fields. You will run hands-on classes, track how each trainee is learning, and work with the placement team so trainees can find suitable work.

Responsibilities

- Deliver training sessions on banking basics, insurance products, mutual funds, financial literacy, customer service and rules such as KYC and AML.
- Explain financial ideas in a simple, practical way, using interactive methods that keep every trainee involved.
- Conduct assessments before and after training to measure what trainees have learned.
- Maintain training records, attendance and progress reports.
- Guide trainees on career paths in the BFSI sector and help them become job-ready.
- Coordinate with the placement team to help trainees find suitable jobs.

Requirements

- A graduate or postgraduate degree in Finance, Commerce or a related field, with a BFSI training or NISM certification preferred.
- 2-3 years of relevant experience in BFSI operations or training.
- Strong knowledge of banking, financial services and insurance products.
- Excellent communication, training, facilitation and classroom management skills.
- Ability to explain financial concepts simply and connect with young people from diverse and less privileged backgrounds.
- Able to work from Gurugram, Haryana, and join immediately.

Benefits

- A monthly CTC of ₹28,000 - ₹30,000, based on skills and experience.
- Provident Fund (PF), ESI and other benefits as per rules.
- Join a growing project as it opens in a new city.
- Help young people from less privileged communities build careers in banking and finance.

Apply

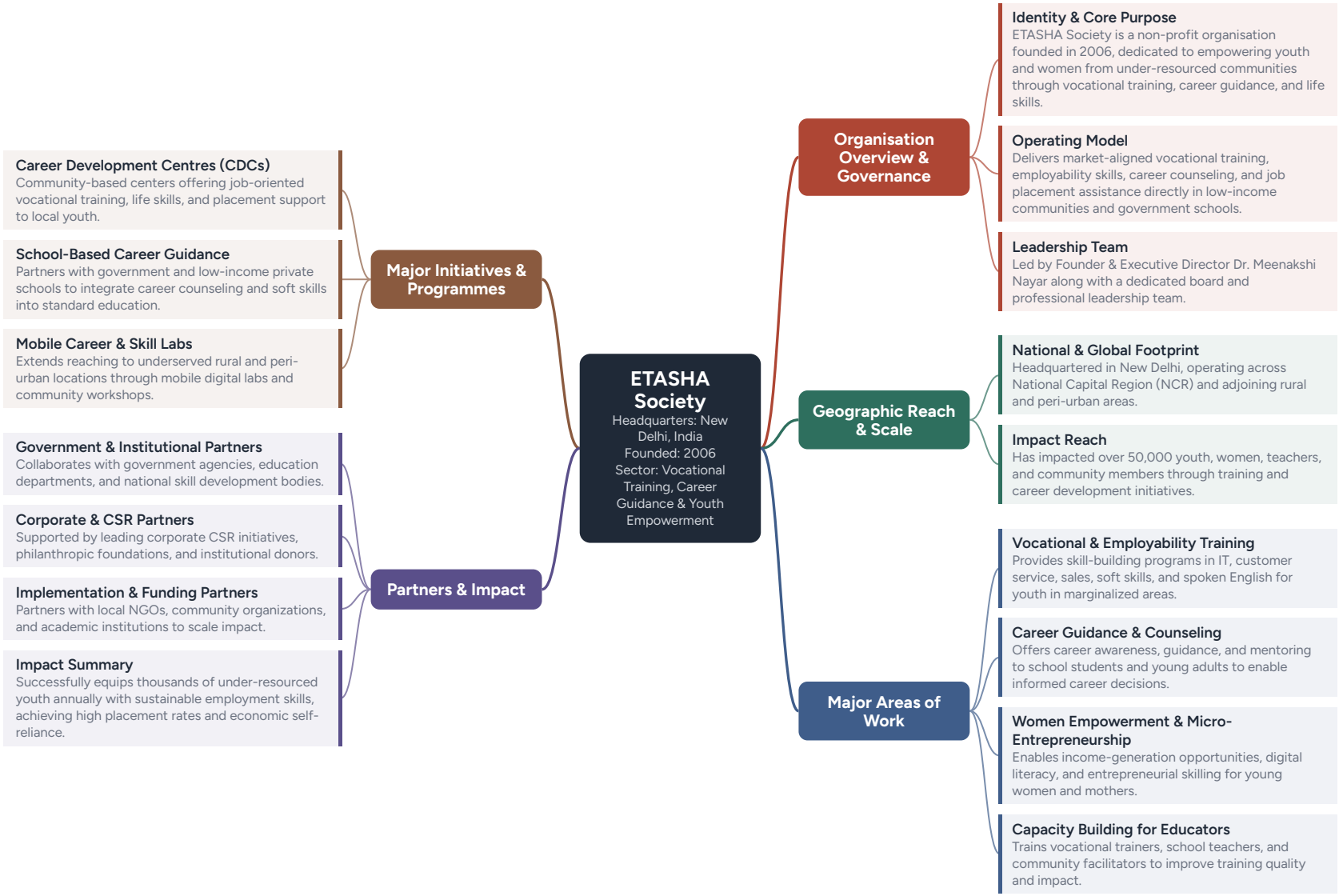
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About the organisation

ETASHA Society

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About ETASHA Society

ETASHA Society

ETASHA Society is a New Delhi based non-profit founded in 2006 by Dr. Meenakshi Nayar. It works with adolescents, youth and women from low-income communities to help them reach economic independence through counselling, skilling and links to resources. Its stated vision is an India where all citizens achieve sustainable economic independence.

YouTube Video

The organisation describes its training method as participative, interactive and experiential, and it focuses on the mindset and confidence people need for modern workplaces as well as job skills. It also works with whole communities to change attitudes towards skills and dignified work. Training runs through Career Development Centres in Delhi and Haryana, with entrepreneurship work extending to rural Rajasthan.

> *Headquarters: New Delhi, Delhi, India*

Major Areas of Work

- Youth employability and placement: Job-linked vocational training and soft skills for young people from low-income communities, followed by placement in organised-sector jobs.
- Women's entrepreneurship: Life skills, technical skills and business management training that helps women set up and run their own enterprises, alone or in groups.
- Adolescent education and counselling: Life skills workshops, counselling, remedial learning and computer skills for school students from low-income neighbourhoods.
- Career guidance: Aptitude-based workshops that help high school students choose suitable professions.
- Community mobilisation: Outreach that builds community awareness of and engagement with livelihood opportunities.

Major Initiatives and Programmes

- B-SMART: An 8 to 10 week blended online and offline course covering selling, customer service, spoken English, computers and interview skills, aimed at customer-service jobs in the service sector.
- CATT: A 12 week course in computerised accounting on Tally, basic taxation and employability skills for youth who have passed Class 12 in the Commerce stream.
- Employability Skills Development and Placement (ESDP): Soft skills and job-linked core skills, followed by placement, for students of government ITIs, World Class Skill Centres and Polytechnics in manufacturing and services trades.
- Women Entrepreneurship Program: Training for stay-at-home women, including those who are illiterate or semi-literate, to start self-owned enterprises, delivered through projects such as Mazbooti in South Delhi and Udyogini in rural Rajasthan, with zero-interest seed money under Mazbooti.
- Life Skills Development and Counselling: Life skills workshops and one-to-one counselling on stress, anxiety, anger and career decisions for students of Classes 8 to 12, supported by the free Keh Daalo helpline for adolescents.

The vocational training programmes, which also include courses in banking and financial services, digital marketing and desktop publishing, form the core of the youth work. ETASHA states that all completers are meant to be placed in organised-sector jobs and that its placement rate is typically 75 to 80%. Support continues after placement through alumni meets, newsletters and individual counselling.

Impact

ETASHA states that it has given more than 80,000 adolescents remedial education, life skills, computer training and career guidance, trained more than 25,000 young adults in vocational and employability skills, helped more than 9,000 women and youth set up their own enterprises, and engaged more than 273,000 community members on livelihood opportunities. Its own site also cites 333 schools reached and 18,155+ youth through placement-linked training. It maintains partnerships with British Asian Trust, BT Group, SMS Group, AU Small Finance Bank, HDB Financial Services, Fluor India, Nippon Paint, Telus and Rotary Club of South Delhi.

Leadership

- Dr. Meenakshi Nayar, Founder President
- Col. Sanjay Gangwar, Executive Director
- Parul Mehra, Chief - Projects & Corporate Affairs
- Mini Bhargava, Chief - Collaborations & MIS

ETASHA suits people who want hands-on work in skilling, livelihoods and youth development, with direct contact with trainees, women entrepreneurs, schools and employers. Staff see the full path from training and counselling to job placement or a running enterprise, across urban settlements in Delhi and rural sites in Haryana and Rajasthan. The mix of training, counselling, employer partnerships and CSR-funded projects gives broad exposure to how a mid-sized Indian NGO delivers livelihoods programmes. It is a good fit for trainers, counsellors, programme staff and partnership managers who care about measurable employment outcomes.

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