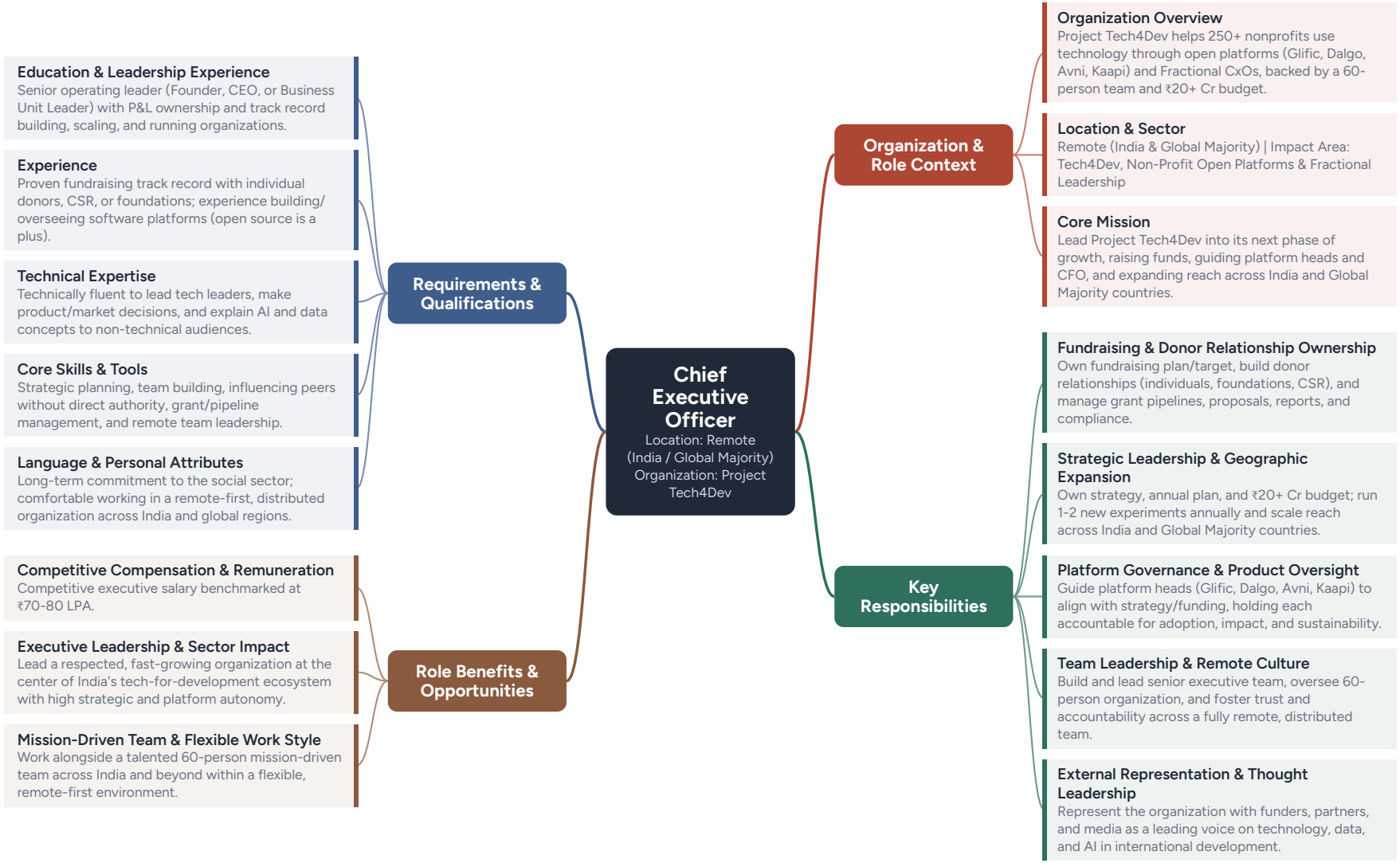
Project Tech4Dev

Chief Executive Officer | Project Tech4Dev | ₹70-80 LPA

Remote · full-time · lead level · ₹5,83,333 - ₹6,66,667 /month

Application Assist →

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Skills this role needs

Fundraising and donor relations	Profit and loss ownership	Senior hiring and team building	Product and platform strategy	Remote-first leadership

Job description

Project Tech4Dev

Project Tech4Dev helps nonprofits use technology to reach more people and do more good. It builds open platforms, Glific, Dalgo, Avni and Kaapi, that changemakers use every day. Through its Fractional CxO Program, it also places experienced tech leaders inside nonprofits, so no organisation has to handle technology alone. Today it works with more than 250 NGOs, has a team of 60 people, runs over 12 community events a year and manages a budget of more than ₹20 Cr. It plans to grow its work across India and the Global Majority.

Role

As Chief Executive Officer, you will lead Project Tech4Dev into its next stage of growth. This is the most senior operating role in the organisation. You will raise funds, guide the platform heads and the CFO, and keep the organisation strong, sustainable and focused on impact as it grows by about half over the next three years. You report to the Founder, who will focus on international fundraising and Tech4Dev Global. You do not need to be an engineer, but you must understand technology well enough to lead technical people, weigh product choices and speak with confidence about technology, data and AI to funders and partners.

Responsibilities

- Represent the organisation with funders, partners and the media as a leading voice on technology, data and AI in development.
- Own the fundraising plan and target, and personally build and close relationships with individual donors, foundations and CSR partners.
- Manage the funder pipeline, including proposals, grant writing, donor reports and compliance.
- Lead one or two new experiments a year and grow the organisation's reach within India and across Global Majority countries.
- Build and lead the senior team, hiring strong leaders as the organisation grows.
- Keep a culture of trust and accountability across a fully remote team.
- Share goals, lessons and plans with the whole team regularly and clearly.
- Own the strategy, yearly plan and budget, balancing funds raised against programme and running costs.
- Guide the platform heads so each platform's plans match the organisation's strategy and funding.
- Hold each platform responsible for how widely it is used, the impact it creates and how it will last.
- Oversee the CFO and the finance, legal and operations systems the organisation needs to grow.

Requirements

-Track record as a senior operating leader, such as a founder, CEO, or business unit leader, with ownership of a P&L or similar accountability

- Experience building, scaling, and running an organisation, team, or venture from the ground up
- Proven ability to raise capital or funds and manage relationships with donors, investors, or partners
- Experience building or overseeing software products or platforms; comfort with open source or community driven models is a plus
- Technically fluent enough to lead technical leaders and make credible product and market decisions
- Able to lead through influence, set direction, and hold senior peers accountable
- A genuine, long term commitment to the social sector, with prior engagement such as board service, giving, advising, or volunteering being a strong plus
- Existing relationships with individual donors, CSR, or foundations is an advantage
- Comfort explaining AI and data work to non technical audiences is an advantage
- Comfortable working in a remote first, distributed organisation

Benefits

- Salary of ₹70-80 LPA.
- Opportunity to lead a respected, fast growing organisation at the centre of India's tech-for-development ecosystem
- High autonomy role shaping strategy, fundraising, and platform direction
- Work with a talented, mission driven team of 60 people across India and beyond
- Remote-first way of working

Apply

Check your fit for the role and receive the apply link in your mailbox

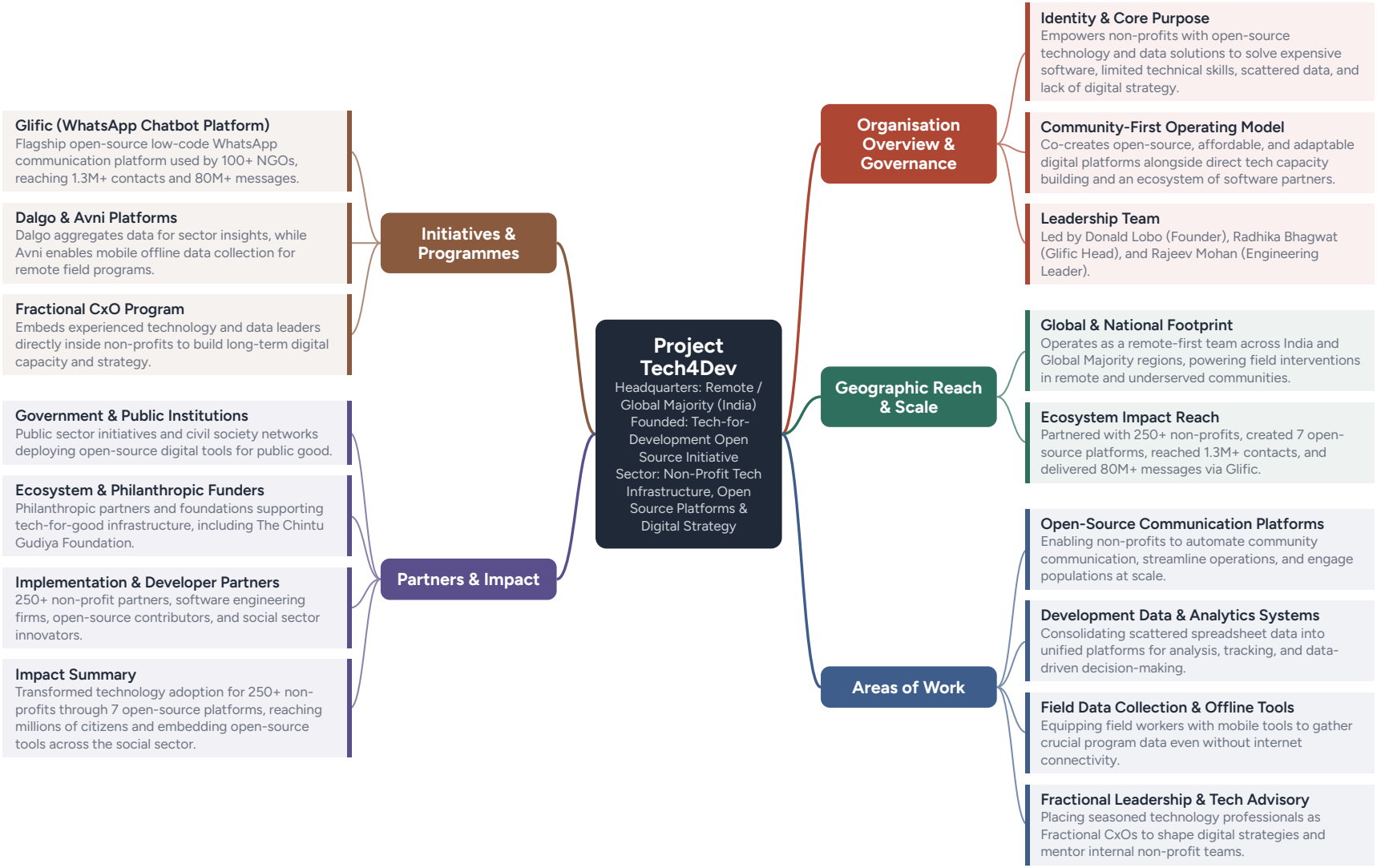
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About the organisation

Project Tech4Dev

Technology for Development / Nonprofit Technology & Data Services

projecttech4dev.org ↗
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About Project Tech4Dev

Project Tech4Dev is dedicated to empowering nonprofits with the technology and data solutions they need to maximize their impact. Recognizing that many organizations in the social sector face significant challenges such as expensive software, limited technical skills, scattered data, and a lack of long-term digital strategy Tech4Dev's mission is to bridge these gaps by making technology both accessible and effective for nonprofits, regardless of their size or budget.

Tech4Dev takes a collaborative, community-first approach. The team listens closely to the needs of nonprofits and co-creates solutions that work in real-world settings. At the heart of their work are open source platforms designed specifically for the sector. One flagship offering is Glific, a low-code WhatsApp chatbot platform that enables nonprofits to automate communication, engage communities, and streamline operations. Glific is already used by over 100 NGOs, reaching more than 1.3 million contacts and facilitating over 80 million messages.

Another key platform is the Development Data Platform (Dalgo), which allows nonprofits to consolidate all their data in one place, making it easier to analyze, track, and use for decision-making. Dalgo helps organizations move from scattered spreadsheets to actionable insights, fostering a truly data-driven culture. Avni, Tech4Dev's mobile and offline data collection tool, empowers field workers to gather crucial information even without internet access, supporting programs that reach remote and underserved communities.

Tech4Dev's work extends beyond providing technology tools. The organization understands that lasting change comes from building skills and confidence within nonprofits themselves. Their Fractional CxO Program places seasoned technology professionals directly with nonprofits, where they help shape tech and data strategies, set up efficient systems, and mentor teams ensuring organizations are well-equipped for long-term success.

The impact of Tech4Dev is amplified by a network of software firms, ecosystem partners, and funders, including The Chintu Gudiya Foundation. Tech4Dev has become a trusted advisor and implementer, helping organizations put technology at the core of their programs and scale their impact. By focusing on open source, Tech4Dev ensures that their solutions are affordable, adaptable, and available for anyone to use and build upon.

Meet the team Donald Lobo (Founder) - LinkedIn Radhika Bhagwat (Glific Head) - LinkedIn Rajeev Mohan (Engineering Leader) - LinkedIn

Since its inception, Tech4Dev has partnered with over 250 nonprofits and supported the development and implementation of seven open source platforms. Their vision is a world where every nonprofit can harness the power of technology and data to drive social change. At its core, Project Tech4Dev believes that technology should be a tool for empowerment, not a barrier. The team is committed to helping nonprofits navigate the digital landscape, build their capacity, and create lasting impact. For those passionate about using technology for good, Tech4Dev offers the expertise, tools, and support to help organizations amplify their mission and reach more people, more effectively.

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