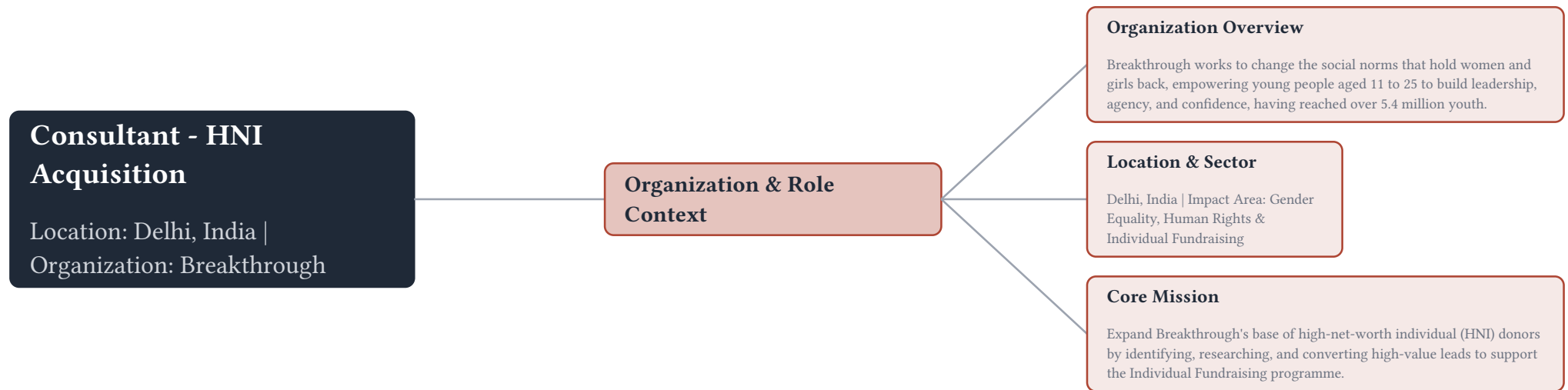


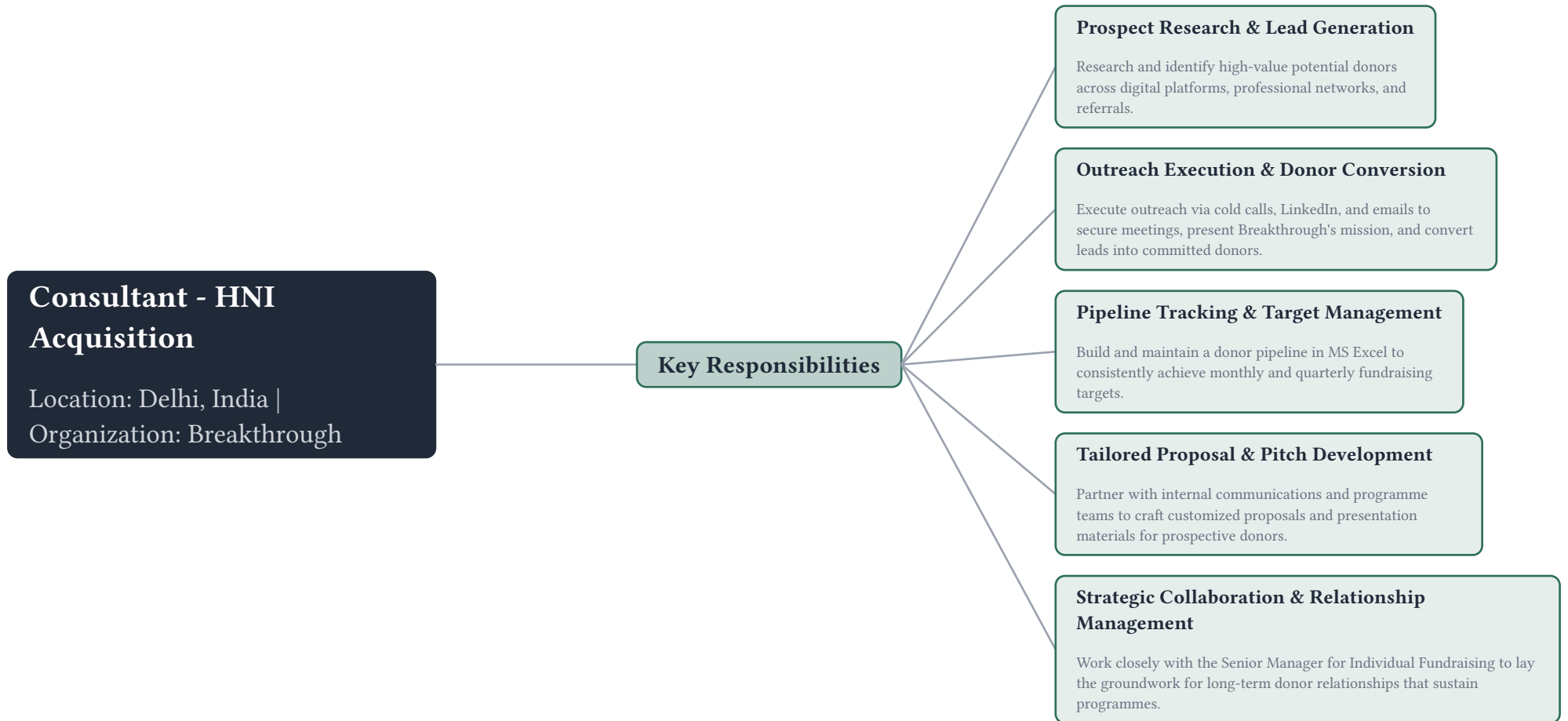


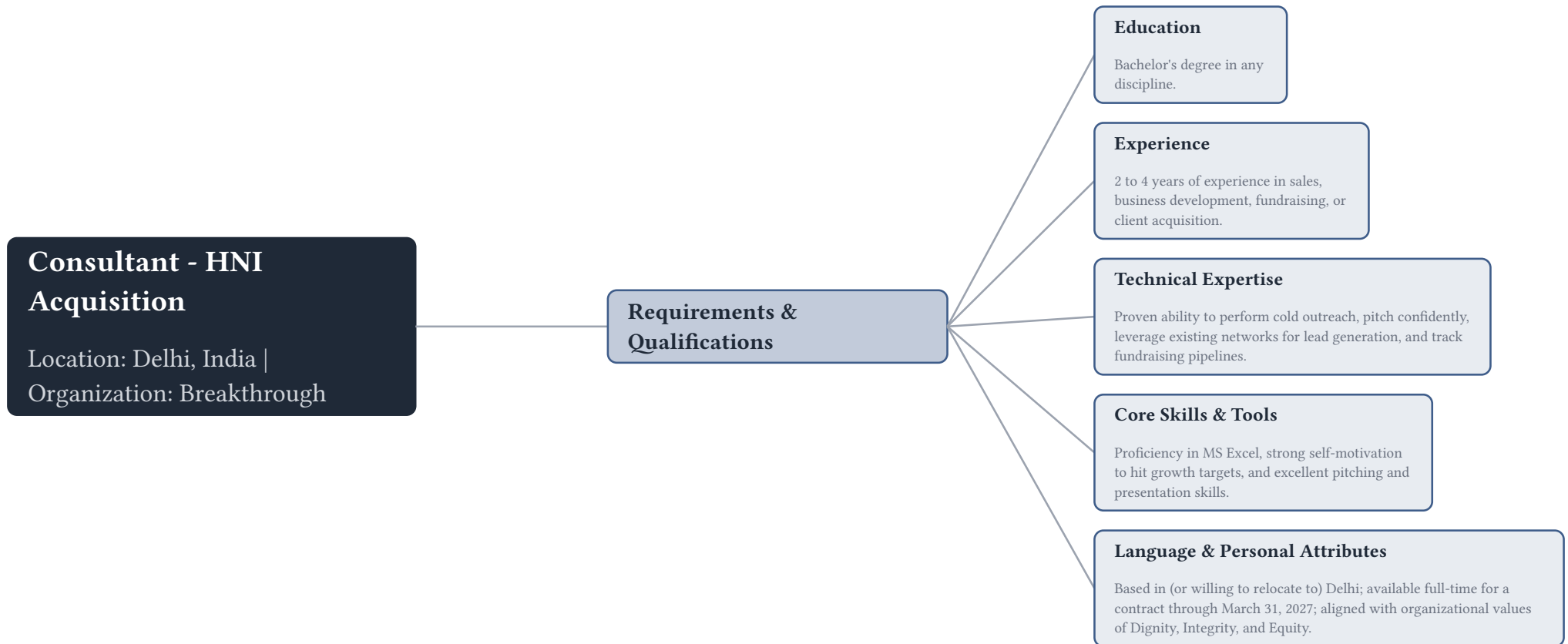
Consultant – HNI Acquisition in Delhi | Breakthrough

New Delhi, Delhi · contract · mid level · Competitive · Closes 15 Oct 2026

View this on aikyamjobs.org → <https://aikyamjobs.org/jobs/consultant-hni-acquisition-in-delhi-breakthrough>











Job Description

[Application Assist →](#)

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Breakthrough

Breakthrough works to change the social norms that hold women and girls back from reaching their full potential. It works with adolescents and young people aged 11 to 25 in schools and communities, helping them build aspiration, agency, leadership and the confidence to speak up, and it uses media to shape public conversations. Over time it has reached more than 5.4 million young people. Because of this work, girls are staying in school, delaying marriage and choosing their own paths, while boys are stepping up to support equal rights for all. This role sits within Breakthrough's Individual Fundraising (IFR) programme, which raises support from individual donors to keep this work going. breakthrough (1).jpeg

Role

As Consultant for HNI Acquisition, you will help Breakthrough grow its base of high-value individual donors, also called high net worth individuals (HNIs). You will find and research new prospects, reach out to them, and help turn them into donors while laying the groundwork for relationships that last. You will work closely with the Senior Manager for Individual Fundraising and add directly to the support that keeps Breakthrough's programmes running.

Responsibilities

- Research and prospect high-value potential donors across digital platforms, professional networks, and referrals.
- Execute outreach via cold calls, LinkedIn, and emails to secure meetings, present Breakthrough's mission, and convert leads.
- Build and maintain a donor pipeline in MS Excel to achieve monthly and quarterly fundraising targets.
- Partner with internal communications and programme teams to develop tailored proposal and presentation materials.



Requirements

- Bachelor’s degree with 2 to 4 years of experience in sales, business development, fundraising, or client acquisition.
- Proven ability to perform cold outreach, pitch confidently, and leverage existing networks for lead generation.
- Proficient in MS Excel with strong self-motivation to hit growth targets.
- Based in (or willing to relocate to) Delhi, available full-time for a contract running through March 31, 2027.

Benefits

- Work with an organisation that has reached more than 5.4 million young people across India
- Gain hands-on experience in high-value donor fundraising, working closely with a senior fundraising lead
- A workplace that takes employee wellbeing and mental health seriously
- A culture built on the values of Dignity, Integrity and Equity
- An equal opportunity employer that welcomes people from marginalised communities, women and other genders

Apply

Check your fit for the role and receive the apply link in your mailbox

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Required Skills

Donor prospecting

Cold outreach and lead generation

Major donor fundraising

Relationship building

MS Excel

Tags

Breakthrough

Gender Justice

Fundraising & Outreach

Contract

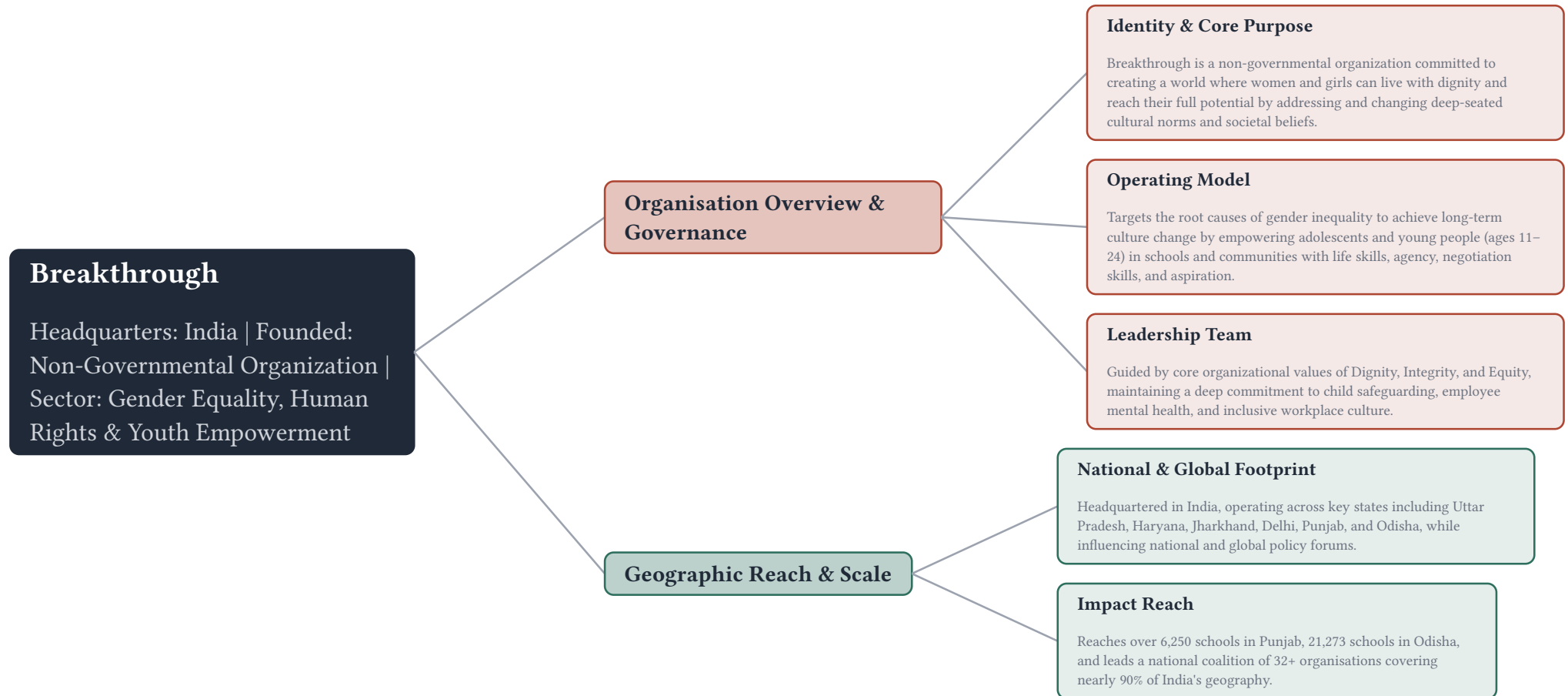
Delhi

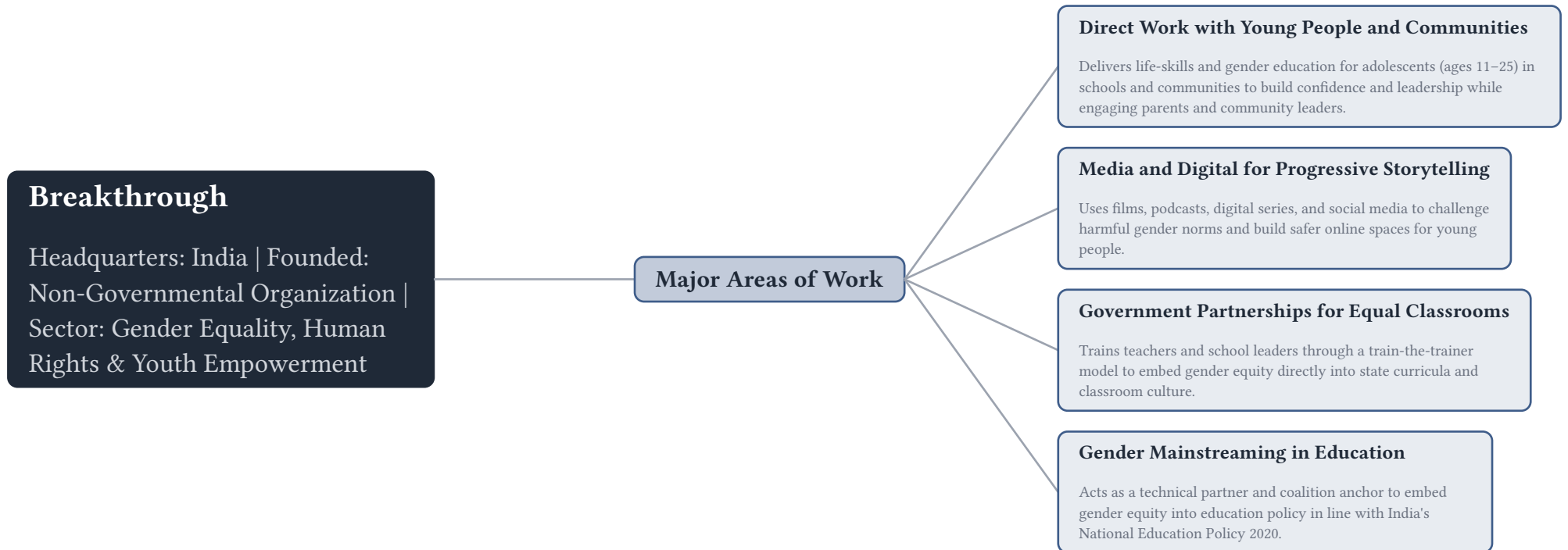


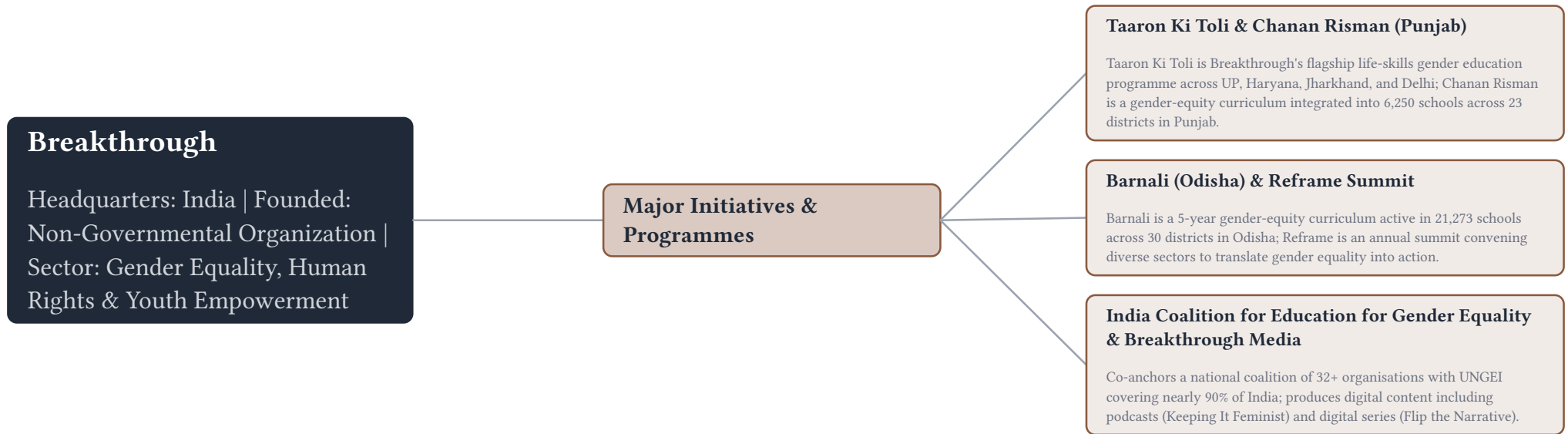
Breakthrough

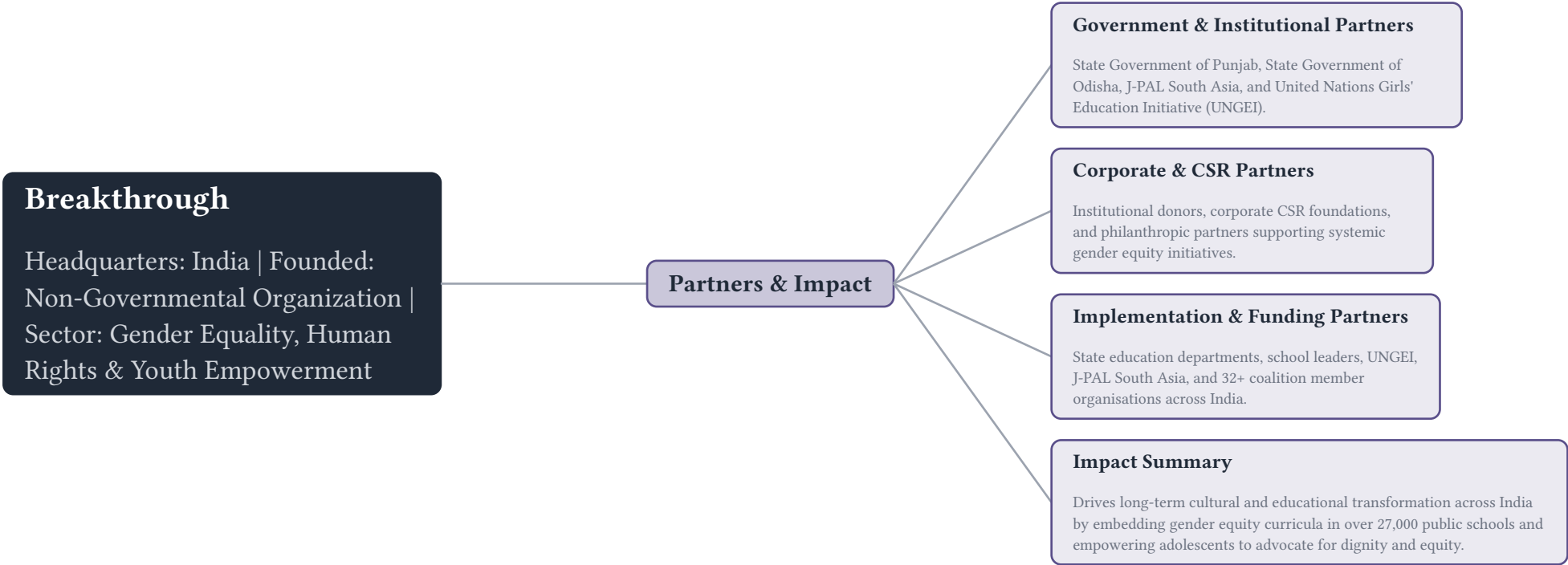
Gender Equality & Adolescent Empowerment

View this on aikyamjobs.org → <https://aikyamjobs.org/companies/breakthrough>









About the Company

[Visit website →](#)

Breakthrough is a non-governmental organization committed to creating a world where women and girls can live with dignity and reach their full potential. They operate on the principle that to achieve gender equality, it's essential to address and change the deep-seated cultural norms and societal beliefs that limit women and girls.

Youtube Video >

Their Approach to Change Instead of focusing only on symptoms, Breakthrough targets the root causes of gender inequality by aiming for long-term culture change. Their primary strategy is to shift the social norms, attitudes, and behaviours that perpetuate discrimination.

breakthrough (1).png

The organization believes that lasting change begins with the younger generation. They focus their efforts on adolescents and young people aged 11–24, engaging them in schools and local communities. The goal is to empower an entire generation to become advocates for change, creating a ripple effect that transforms families, communities, and eventually, society at large. Through their programs, young people develop crucial skills like agency (the ability to make their own choices and act on them), negotiation skills (the confidence to navigate difficult conversations and advocate for themselves), and aspiration (the vision to imagine and work towards a future beyond traditional, restrictive roles).

Major Areas of Work

- Direct Work with Young People and Communities: Life-skills and gender education for adolescents (ages 11-25) in schools and communities, building confidence, negotiation skills, and leadership, while also engaging parents and community leaders to reinforce change at home.
- Media and Digital for Progressive Storytelling: Using films, podcasts, digital series, and social media to challenge harmful gender norms and build safer online spaces for young people.
- Government Partnerships for Equal Classrooms: Training teachers and school leaders through a train-the-trainer model, embedding gender equity directly into state curricula and classroom culture.
- Building Supportive Ecosystems: Representing Breakthrough's evidence and perspective at national and global policy forums to influence how gender equality is addressed at a systems level.



- Gender Mainstreaming in Education: Working as a technical partner and coalition anchor to embed gender equity into education policy in line with India's National Education Policy 2020.

Major Initiatives & Programmes

- Taaron Ki Toli: Breakthrough's flagship life-skills gender education programme, delivered in age-specific tracks from ages 11 to 24, running across Uttar Pradesh, Haryana, Jharkhand, and Delhi.
- Chanan Risman (Punjab): A gender-equity curriculum integrated into English and Social Studies for grades 6-8, in partnership with the Government of Punjab and J-PAL South Asia, reaching 6,250 schools across 23 districts.
- Barnali (Odisha): A five-year gender-equity curriculum (grades 6-10) with the Government of Odisha, active in 21,273 schools across 30 districts.
- India Coalition for Education for Gender Equality: Co-anchored with UNGEI, a national platform of 32+ organisations covering nearly 90% of India's geography.
- Reframe: Breakthrough's annual summit convening diverse sectors to move gender equality from conversation to action.
- Breakthrough Media: A content slate including the podcasts Keeping It Feminist and Fursat Mein Serious Baatein, and the digital series Flip the Narrative.

Organizational Culture Breakthrough's work is guided by its core values of Dignity, Integrity, and Equity. This is reflected in their internal culture, where they are an equal opportunity employer that actively encourages applications from women, people from marginalised communities, and other genders. The organization is also deeply committed to child safeguarding in all its programs and prioritizes the mental health and well-being of its employees, fostering a supportive and progressive work environment.

See the full listing and open roles: <https://aikyamjobs.org/companies/breakthrough>

Hope this gives you a clear, complete picture of the role — if it feels like a fit, the link above takes you straight to the full listing.