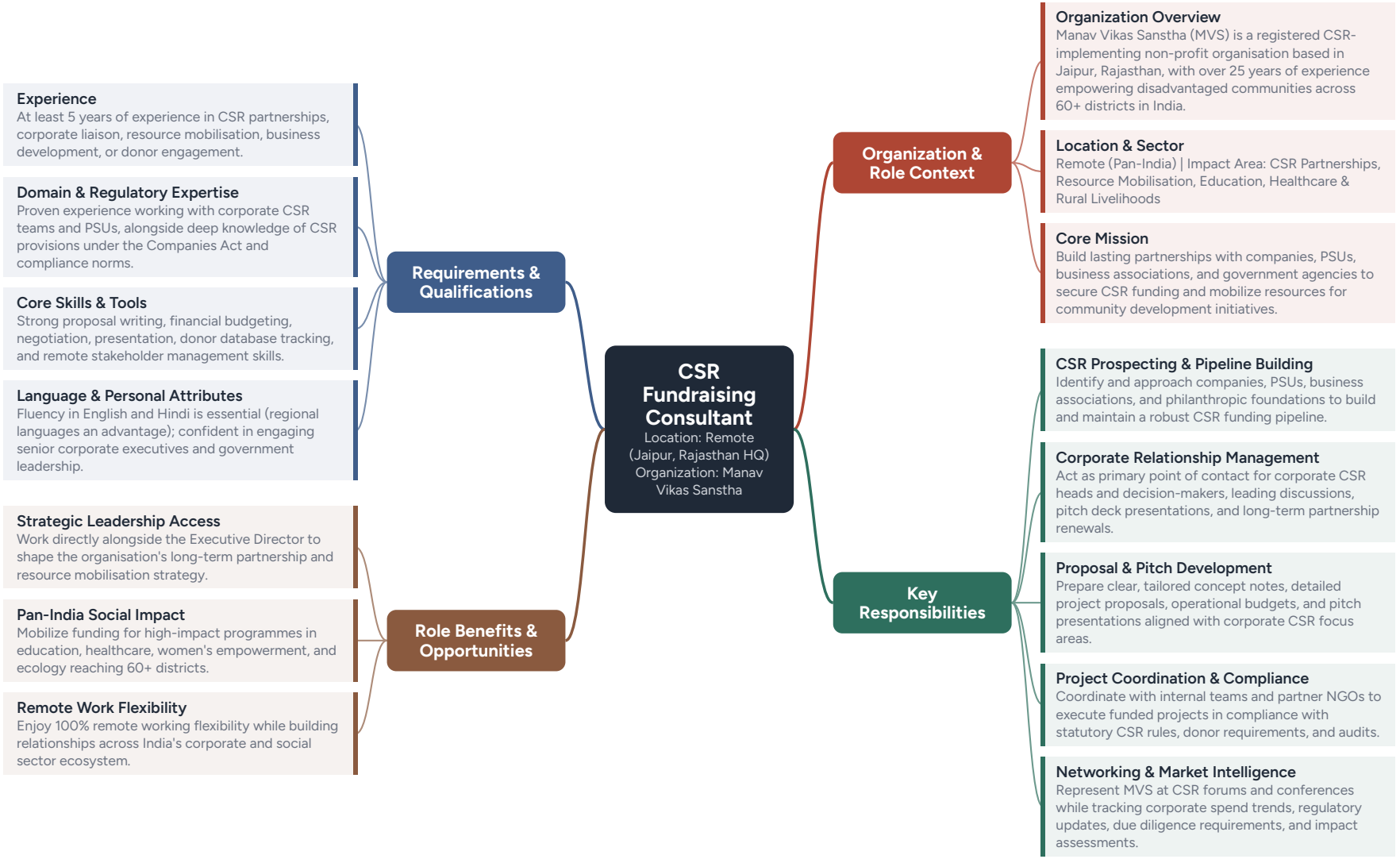
Manav Vikas Sanstha

CSR Fundraising Consultant | Manav Vikas Sanstha

Remote · contract · senior level · Competitive · Closes 19 Dec 2026

Application Assist →

View on aikyamjobs.org



Skills this role needs

CSR partnerships	Proposal writing	Donor relationship management	Negotiation	CSR compliance under the Companies Act

Job description

Manav Vikas Sanstha

Manav Vikas Sanstha is a non-profit organisation from Jaipur that has worked with disadvantaged communities for more than 25 years. Today it reaches people in over 60 districts across India. Its work covers education, healthcare, women's empowerment and caring for the environment, guided by the belief "Inspiring Progress, Empowering Generations". The organisation is registered with the Ministry of Corporate Affairs as a CSR (corporate social responsibility) implementing agency, so companies can fund its projects through their CSR budgets.

Role

As CSR Fundraising Consultant, you will build lasting partnerships with companies, PSUs (public sector undertakings), industry groups and government agencies across India, and bring in funding for the organisation's community programmes. You will report to the Executive Director. You will take each partnership from the first conversation through to the proposal, the agreement, the project work and the final report, making sure partners stay informed and the communities get the support they were promised.

Responsibilities

- Identify and approach companies, PSUs, business associations and philanthropic foundations for CSR partnerships, and keep a strong pipeline of possible donors.
- Build relationships with CSR heads, corporate affairs teams, foundation representatives and other decision-makers, and act as the main point of contact for corporate partners.
- Prepare clear, tailored concept notes, project proposals, budgets and pitch decks that match each company's CSR focus areas and the regions it works in.
- Lead discussions and negotiations to secure partnership agreements, and plan renewals and long-term engagement with existing partners.
- Submit proposals on time, follow up with prospects, and maintain a database of prospects, proposals and partnership status.
- Represent the organisation at CSR forums, conferences and networking events, and share its programmes and impact with outside audiences.
- Coordinate with internal teams and partner NGOs (non-governmental organisations) to deliver funded projects, and make sure work follows CSR rules, donor requirements and internal policies.
- Track CSR spending trends, rule changes and new focus areas, support due diligence, audits, impact assessments and partner reports, and help shape long-term partnership plans.

Requirements

- At least 5 years of experience in CSR partnerships, corporate liaison, resource mobilisation, business development, fundraising or stakeholder engagement.
- Proven experience working with companies, PSUs and institutional donors.
- Good knowledge of CSR provisions under the Companies Act, the CSR Rules, and their compliance and reporting needs.
- Experience in proposal writing, partnership building and donor relationship management.
- Fluency in English and Hindi is essential, and knowing one or more regional languages is an advantage.
- Strong negotiation, presentation and networking skills, and the confidence to speak with senior company leaders and government officials.
- Ability to manage relationships remotely and work smoothly with teams and partners in many locations.

Benefits

- Work directly with the Executive Director and help shape the organisation's partnership plans.

- Bring funding to education, health, women's empowerment and environment programmes that reach communities in more than 60 districts.
- Work remotely, with partners and projects spread across India.

Apply

Check your fit for the role and receive the apply link in your mailbox

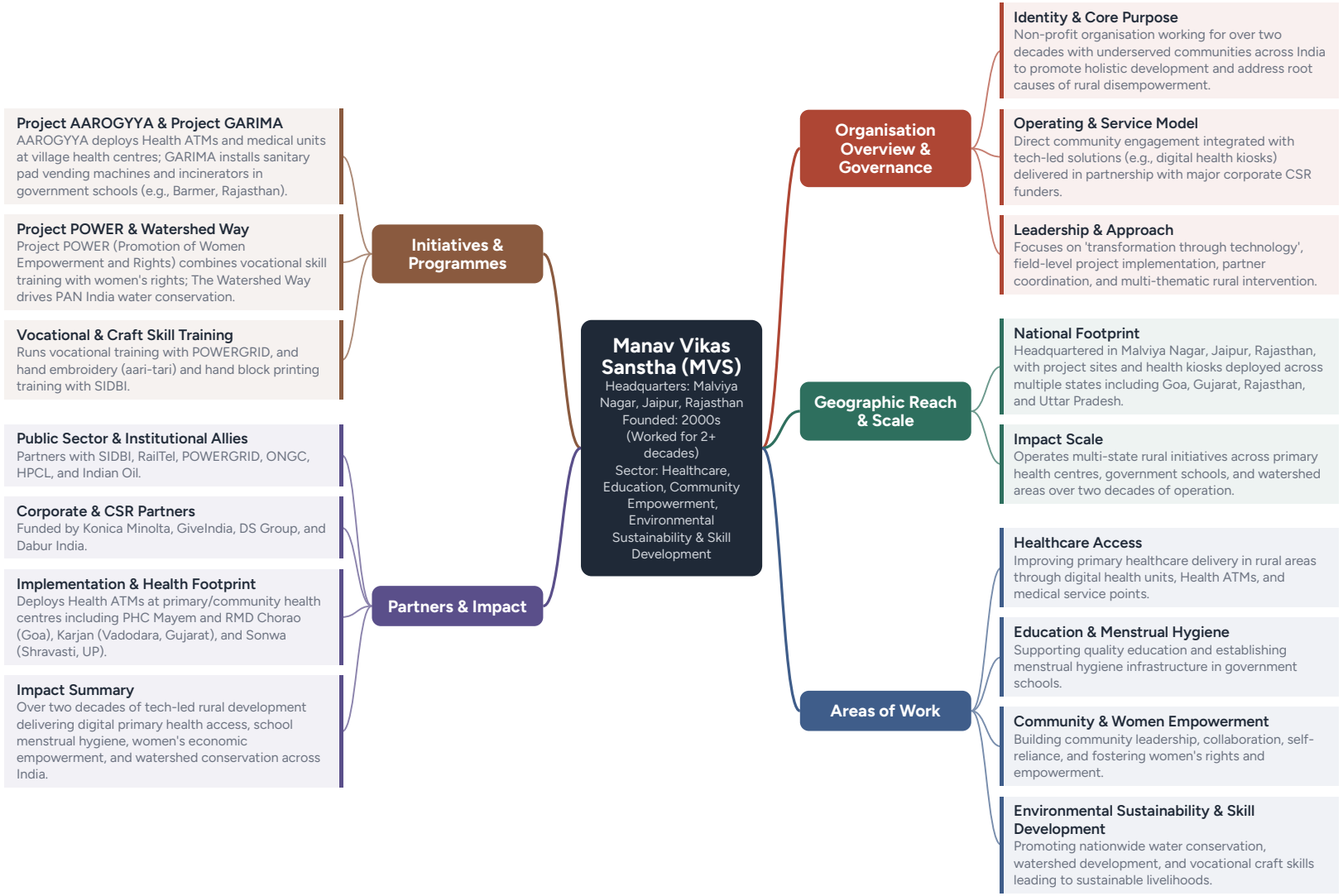
Follow our WhatsApp Channel to get notified about the latest jobs.

About the organisation

Manav Vikas Sanstha

Community Development

mvsindia.org ↗
More on aikyamjobs.org



About Manav Vikas Sanstha

Manav Vikas Sanstha (MVS) is a non-profit organisation that has worked for more than two decades with underserved communities across India. It aims to promote holistic development by working directly with weaker sections of society to understand the root causes of their problems. Its work covers education, healthcare, community empowerment, environmental sustainability and skill development. MVS calls "transformation through technology" a key pillar of its approach, and it uses tech-led solutions such as digital health kiosks to reach rural communities. Much of its programme work is delivered in partnership with corporate CSR funders.

> *Headquarters: Malviya Nagar, Jaipur, Rajasthan, India*

Major Areas of Work

- Healthcare: Improving access to primary healthcare in rural areas through digital health units and medical service points.
- Education: Supporting quality education, including menstrual hygiene infrastructure in government schools.
- Community Empowerment: Building leadership, collaboration and self-reliance in communities, with a focus on women's rights and empowerment.
- Environmental Sustainability: Promoting water conservation and eco-friendly practices.
- Skill Development: Training people in vocational and craft skills that lead to sustainable livelihoods.

Major Initiatives and Programmes

- Project AAROGYYA: Deploys Health ATMs, health access units and medical service points at village and community health centres so that rural families can get routine checkups without travelling long distances.
- Project GARIMA: A menstrual health and hygiene programme that includes installing sanitary pad vending machines and incinerators in government schools, including in Barmer, Rajasthan.
- Project POWER: Promotion of Women Empowerment and Rights, combining skill development with work on women's rights.
- The Watershed Way PAN India: A water conservation and watershed development initiative run across the country.
- Skill development training: Vocational training programmes run with partners such as POWERGRID, and hand embroidery (aari-tari) and hand block printing training run with SIDBI.

Impact

MVS states that its Health ATMs and health kiosks are in use at primary and community health centres in several states, including PHC Mayem and RMD Chorao in Goa, Karjan in Vadodara district, Gujarat, and Sonwa in Shravasti district, Uttar Pradesh.

Partners

- Funders: SIDBI, RailTel, POWERGRID, ONGC, Konica Minolta, Indian Oil, HPCL, GiveIndia, DS Group and Dabur India.

Manav Vikas Sanstha suits people who want hands-on experience delivering CSR-funded programmes in rural India, especially in primary healthcare, menstrual hygiene, women's livelihoods and water conservation. Its work with digital health technology and large public sector and corporate funders offers exposure to project implementation, partner coordination and reporting across several states. It is a good fit for programme staff, field coordinators and CSR project managers who want to work on several themes at once from a Jaipur base.

Interested? Application Assist → · Full listing: https://aikyamjobs.org/jobs/csr-fundraising-consultant-manav-vikas-sanstha