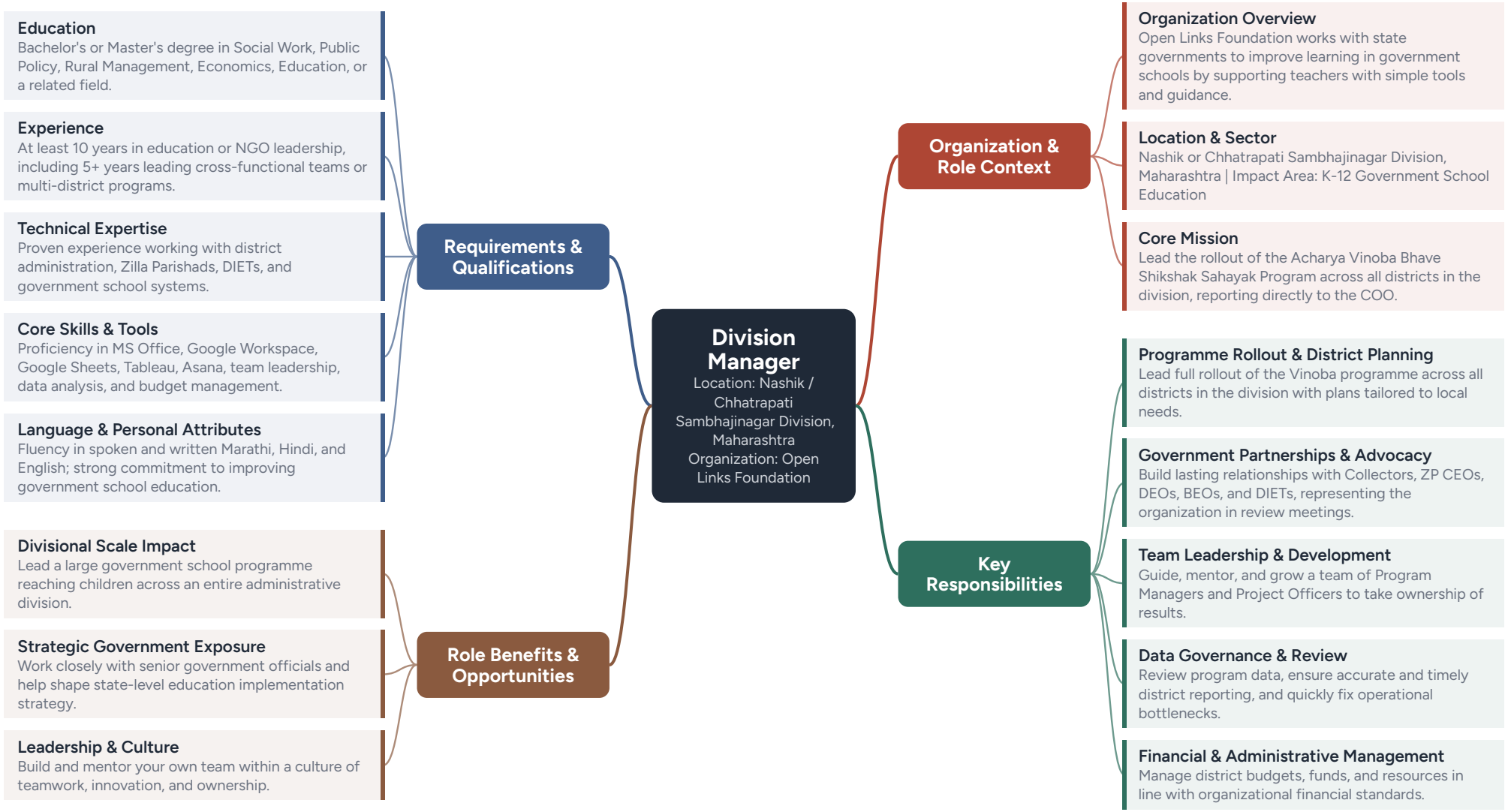
Open Links Foundation

# Division Manager in Maharashtra | Open Links Foundation

Nashik, Maharashtra, Chhatrapati Sambhajinagar, Maharashtra · full-time · lead level · Competitive

Application Assist →

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## Skills this role needs

- Multi-district programme management
- Government stakeholder engagement
- Team leadership and mentoring
- Data-driven programme review
- Budget planning and management

## Job description

### Open Links Foundation

Open Links Foundation works with state governments to improve learning in government schools. Its main programme supports teachers with simple tools and guidance so that children in classrooms learn better. The organisation works closely with district and block education officials and has small field teams in each district, so changes can last and grow. This role sits within Open Links Foundation's Acharya Vinoba Bhave Shikshak Sahayak Program, which supports government school teachers across Maharashtra.

### Role

The Division Manager leads the Vinoba programme across all districts in a division of Maharashtra. You will guide Program Managers and Project Officers, build strong partnerships with government education officials, and use data to keep improving how the programme works for students and teachers. You will report to the COO (Chief Operating Officer).

#### Responsibilities

- Lead full rollout of the Vinoba programme in every district of the division, with district plans that match local needs.
- Find practices that improve student learning and spread them across districts.
- Build lasting relationships with district and block officials, including Collectors, ZP CEOs (Zilla Parishad Chief Executive Officers), DEOs (District Education Officers), BEOs (Block Education Officers) and DIETs (District Institutes of Education and Training).
- Represent the organisation in government meetings and reviews, and solve problems that slow down the programme.
- Guide, mentor and grow a team of Program Managers and Project Officers who take ownership of their results.
- Review programme data, make sure district reports are on time and accurate, and fix problems quickly.
- Manage district budgets, funds and resources in line with the organisation's financial and admin standards.
- Contribute to state-level planning and the growth of the organisation.

#### Requirements

- A bachelor's or master's degree in Social Work, Public Policy, Rural Management, Economics, Education or a related field.
- At least 10 years of experience in education, NGO (non-governmental organisation) leadership or managing large programmes, including at least 5 years leading cross-functional teams or multi-district programmes.
- Proven experience working with district administration, Zilla Parishads and DIETs.
- A strong commitment to improving education in government schools.
- Strong skills in team leadership, data analysis, planning and budget management.
- Comfort with MS (Microsoft) Office, Google Workspace, Google Sheets, Tableau and Asana.
- Strong spoken and written Marathi, Hindi and English.
- Based in or willing to work across Nashik Division or Chhatrapati Sambhajinagar Division in Maharashtra.

#### Benefits

- Lead a large government school programme that reaches children across a whole division.
- Work closely with senior government officials and help shape state-level strategy.
- Build and mentor your own team in a culture of teamwork, new ideas and ownership.

## Apply

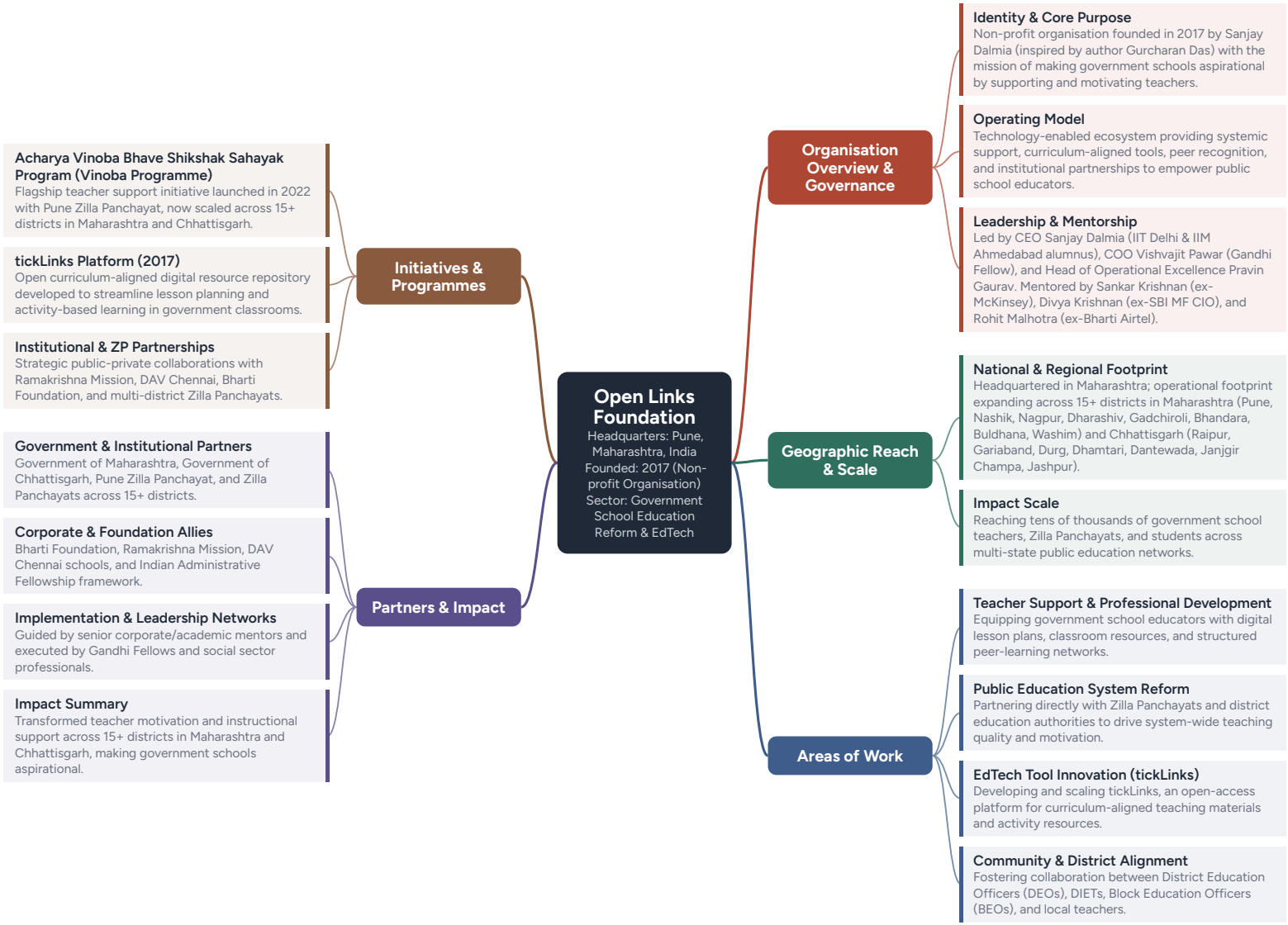
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About the organisation

# Open Links Foundation

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## About Open Links Foundation

Inspired by the journey of author Gurucharan Das, Sanjay Dalmia took early retirement to establish OpenLinks Foundation in 2017 with a clear mission: making government schools aspirational by improving the quality of education through supporting and motivating teachers.

The foundation's journey began with developing the first version of tickLinks in 2017, followed by partnerships with respected institutions like Ramakrishna Mission and DAV Chennai schools. By 2020, they had launched collaborations with Bharti Foundation, and in 2022, introduced their flagship Vinoba programme with Pune Zilla Panchayat.

The programme's success led to rapid expansion across Maharashtra in 2023, covering Zilla Panchayats in Nagar, Nashik, Nagpur, Dharashiv, Gadchiroli, Bandhara, Buldhana, and Washim. In 2024, they extended their reach to Chhattisgarh, working with ZPs in Raipur, Gariaband, Durg, Dhamtari, Dantewada, Janjgir Champa, and Jashpur.Meet the team

Open Links Foundation, on LinkedIn

Sanjay Dalmia, CEO

Pravin Gaurav, Head of Operational Excellence

Vishvajit Pawar, COO

What makes OpenLinks Foundation remarkable is its governance structure. The organisation is guided by distinguished mentors including Sankar Krishnan, former McKinsey partner and ex-Pro-Vice Chancellor at Ashoka University; Divya Krishnan, former Chief Investment Officer at SBI Mutual Fund; and Rohit Malhotra, former CEO of Bharti Airtel's retail distribution, who transitioned to social work through the Indian Administrative Fellowship programme.

The operational team combines technical expertise with educational experience, led by CEO Sanjay Dalmia (IIT Delhi, IIM Ahmedabad) and includes professionals like Vishvajit Pawar, a Gandhi Fellow with 12 years in the social sector, and Dr Girish Kulkarni, recipient of the President of India Award 2012 for social work. The foundation operates on the principle that quality education transformation requires systematic support for teachers who are at the heart of learning. Through their technology-enabled approach, they're not just providing tools but creating an ecosystem where educators feel valued, supported, and empowered to deliver excellence in government schools across India.

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