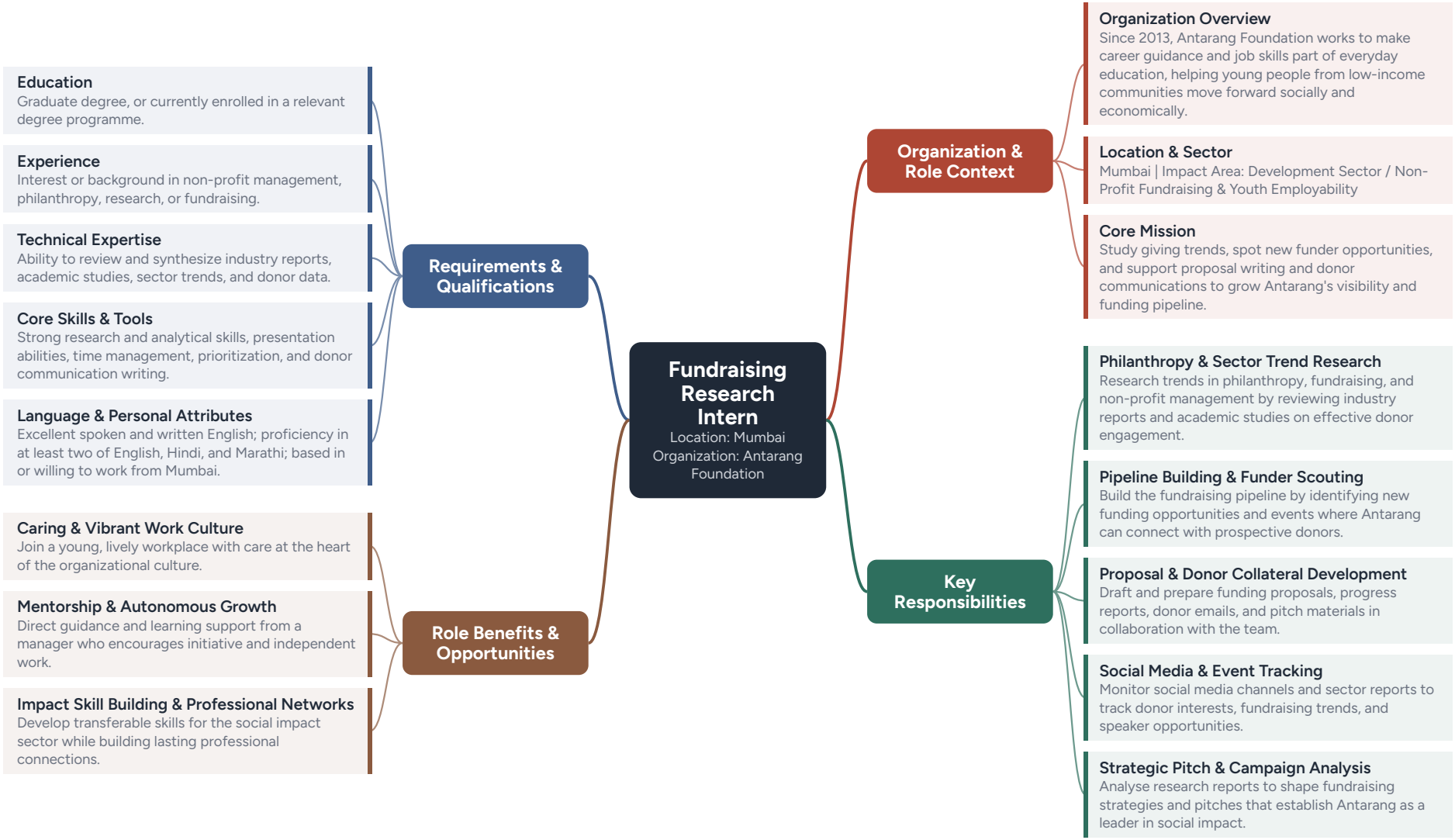
Antarang Foundation

Fundraising Research Intern in Mumbai | Antarang Foundation

Mumbai, Maharashtra · internship · entry level · Competitive

Application Assist →

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Skills this role needs

Fundraising research	Proposal and report writing	Donor communication	Data and report analysis	Presentation skills

Job description

Antarang Foundation

Since 2013, Antarang Foundation has worked to make career guidance and job skills part of everyday education. It believes that education should help young people move forward socially and economically, and that good careers should be open to everyone, whatever their background. Antarang works with young people from low-income urban communities. Through two structured programmes, it helps students choose a career, trains them in core job skills, and connects them to jobs they want.

Role

As a Fundraising Research Intern, you will help Antarang find and win the funding that keeps its work with young people going. You will study trends in giving and nonprofit fundraising, spot new funders who fit Antarang's work, and help the team write proposals, reports and donor messages. Your research will shape fundraising plans and pitches that grow Antarang's visibility and support in the sector.

Responsibilities

- Research trends in philanthropy, fundraising and nonprofit management to find new opportunities and challenges.
- Review industry reports and academic studies on good fundraising practice and ways to engage donors.
- Build the fundraising pipeline by finding new funding opportunities that match Antarang's work.
- Prepare materials such as proposals, reports and donor emails with the team.
- Find events where Antarang can meet funders, including chances to speak on panels.
- Track social media to spot fundraising trends and learn what donors care about.
- Analyse reports to help build fundraising plans and pitches that show Antarang as a leader in its field.

Requirements

- A graduate degree, or currently enrolled in a relevant degree programme.
- Strong research and analytical skills, with the ability to make sense of reports and studies.
- Good presentation skills.
- Strong organisation and time management, with the ability to set priorities.
- Excellent spoken and written English.
- Proficiency in at least two of these three languages: English, Hindi and Marathi.
- Based in or willing to work from Mumbai.

Benefits

- A young, lively workplace where care is at the heart of the culture.
- A manager who will help you learn and grow and give you room to work on your own.
- Work that builds skills you can use in the social impact sector and beyond.
- The chance to build strong friendships and connections.

Apply

Check your fit for the role and receive the apply link in your mailbox

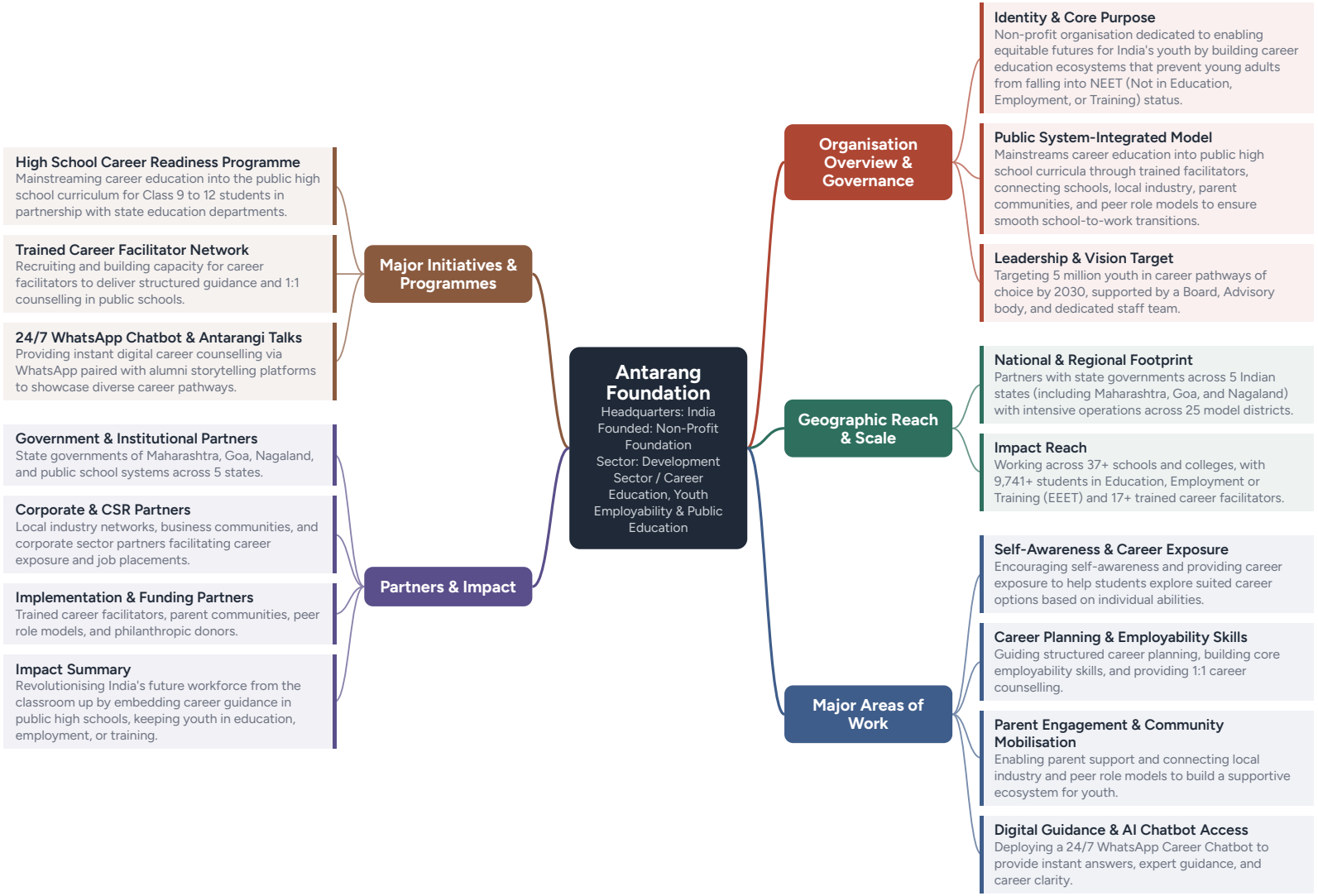
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About the organisation

Antarang Foundation

Career Education and Youth Employability

antarangfoundation.org ↗
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About Antarang Foundation

Antarang Foundation is an organisation that helps young people in India move from school into careers they choose. It works with state governments and schools to make career education part of the high school curriculum. Its approach puts the public high school at the centre of a career readiness ecosystem. That ecosystem connects schools with local industry, peer role models and parent communities. Antarang aims to reduce the number of young people who are not in education, employment or training (NEET), and believes every young adult, whatever their ability, has a career pathway suited to them.

> *Headquarters: Mumbai, Maharashtra, India*

Major Areas of Work

- Career education in public schools: Building career education into the curriculum of government high schools through partnerships with state governments.
- Self-awareness and career planning: Helping students understand their interests and strengths, set goals and plan their next steps after school.
- Career awareness and exposure: Linking students with local industry and peer role models so they can see the range of careers open to them.
- Employability skills: Building the skills young people need to enter and stay in work.
- Parent and community engagement: Involving parents so that students have support at home for their career choices.

Major Initiatives and Programmes

- State career readiness programmes: Career education programmes run with state education departments for students in Classes 9 to 12, including partnerships with the governments of Maharashtra, Goa and Nagaland.
- Career facilitator training: Training teachers and facilitators to deliver career education inside public high schools.
- 1:1 career counselling: Individual counselling sessions that help students choose and plan a career pathway.
- Antarang Career Chatbot: An online career guide available 24/7 that answers career questions and gives guidance.
- Antarangi Talks: An alumni video series in which former students share how they built careers in fields such as IT, healthcare and beauty.

Impact

Antarang states that it works with state governments across 5 states, and more intensively in 25 model districts within them. It has set a goal of placing 5 million young people in career pathways of their choice by 2030.

Partners

- Funders and philanthropic partners: SVP, UBS, Dasra, EMpower, Empowerment Foundation, ATE Chandra Foundation, Masoom and others
- Government: State education departments in Maharashtra, Goa and Nagaland, among others

Antarang suits people who want to work on education and youth employment at scale, especially through government systems. Staff work at the point where schools, government, industry and families meet. That gives exposure to curriculum design, teacher training, partnerships with state governments and direct work with students and parents. The organisation has been certified as a Great Place to Work. It is a good fit for people who care about helping first-generation and low-income young people make informed choices about their futures.

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